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# How Organizational Culture Affects the Innovativeness of Firms in Djibouti

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#### Abstract:

The study focused on determining how organizational culture affects the innovativeness of firms in Djibouti. Primary sources of data were used which were sourced from the selected elements of the population and the selected elements were some of the employees of some firms in Djibuti. Pearson correlation and regression analysis were used as the estimation techniques in the study. The regression result depicted that organizational culture has a positive and significant impact on firm performance, innovation has a positive and significant impact on firm performance, that is, a unit increase in innovation will increase the firm performance of the organization, while adhocracy in organization exhibits a positive and significance impact on firm performance. Based on the method used, the findings of the study concluded that organizational culture is regarded as the major driver of performance and the culture of the organization motivates employees to be innovative at all time. Also, innovativeness promotes organizational culture and gives hedge among its competitors and most firms generate new ideas internally rather than external means and agreed that management always motivate the employees to create new ideas and to make decision on organizational culture.

Keywords: Culture, organizational culture, firm performance, and innovativeness

## 1. Introduction

Organizational culture idea has viewed by various administration and organizational scholars over the last decades. Meanwhile, culture is seen as the totality of the lifestyle of individuals that give request and importance to their social, political, and religious standards and methods of association, this however differentiating them from other people. In this regard, culture defines the cognitive, normative, value, production and authoritative systems of an organization. Organization culture is regarded as the actual motivation for higher outcome and a certain means of competitive advantage which is in some cases seen as challenging for participants to emulate. Organizational culture is the main portion of advancement policy of the firm as it contains the concept of arrangement, advertising, directing, inspiration and leading (Emeka & Philemon, 2012). The strategy of an organization in one way or the other have effect on the outcome that in tune affect the eminence of organizational culture which influences performance of organizations directly or indirectly. Each new individual learns the way of life of the organization. Additionally, Acar and Acar (2012) opined that culture will in general change gradually after some time. Innovativeness refers to the main concept that offers competitive lead in recent time among businesses or organizations. Innovativeness is turning into an outright need in the present business situation. In business world, organized strategy resulted into success and this clue had led various firms to imitate different strategies of successful dealings round the globe. Though, changes occurred in time, competition rules, and so as organization's policy needs to swing them. Every organization has a culture embedded upon operations. This then left this study to investigate how organization affect the innovative ness of firms using Djibouti as a case study.

# 2. Literature Review

55

Martins and Terblanche (2003) carried out an investigation on whether organizational culture stimulates creativity and innovation in South Africa. They used descriptive research survey in their study, and it shown that open system is one of the best approaches to describe organizational culture. Deshpande and Farley (2004) studied the connection between organizational culture, market orientation, innovativeness, and firms' performance among some countries of the world. The study used a content nature to simplify the conclusions including the empirical review differences in the findings of other researchers. It was revealed that the gradients relating the used independent variables to firm performance do not differ systematically over observed countries. Hartmann (2006) investigated connection between organizational culture and innovative motivating behaviour in Netherland construction firms. Qualitative analysis was used in the study. The findings showed that interviewees affirm that there is diminutive awareness to take risks in relation with new ideas

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Acar and Acar (2012) investigated the connection between organizational culture and innovativeness on business performance in the industry of healthcare in Turkey using questionnaire among the staff of 65 private hospitals with use of multivariate analysis. The findings of the study showed that positive impact exists between innovation and organizational culture. Emeka and Philemon (2012) examined organizational culture impact on employee performance and organizational productivity in manufacturing industry of Nigeria. They used survey research method employing Chisquare method. The findings of this study supported that organizational culture portray impact on employee performance and also supported that there exist many factors that impact employee performance and regulate the productivity level.

Tajudin, Musa and Musa (2012) examined organizational culture, market orientation and innovativeness in Malaysian SMEs using questionnaire to the participants of the population. The study revealed that organizational culture impacts new product performance through innovativeness as the mediating factor, but an entrepreneurial culture straight impacts on new product performance. Riivari and Lamsa (2012) explored the connection between ethical culture of organization and organizational innovativeness in private and public sectors of Finnish organization. Descriptive analysis, correlation and multivariate analysis were used as the estimation techniques in the study. The results depicted that organization ethical culture is connected with innovation and that different magnitudes of ethical culture are related with diverse magnitudes of innovation. Devaraja (2012) wrote on organization culture, its implication on the firm in India. The study employed both primary and secondary source with ANOVA and Chi-square statistics as the estimation techniques. The result showed that the staff whose morals tie with the organizational morals has a better obligation for the job, continuing loyalty to the organization.

Messner (2013) studied organizational culture and its impact on employee commitment of information technology services industry in India. The study used questionnaire to gather the data and analyzed with descriptive and inferential with regression analysis. It was showed that organizational culture proportions, in-group togetherness and performance positioning revealed significant impact on employee commitment while other culture proportions showed changing degree of signs influence on employee commitment. Alnasseri et al. (2013) studied the connection between organizational culture, leadership style and effectiveness in middle Eastern using explanatory method. The study findings show that that organizational culture is legitimately and emphatically identified with execution and adequacy, while project supervisors' authority style has a backhanded relationship to viability.

Szczepańska-Woszozyna (2014) wrote on the role of organizational culture for innovation in Polish companies of Silesia province using quantitative analysis and frequency percentage. The study revealed that smaller the enterprise, the smaller the smaller sentiment of risk emerging from change. Such a circumstance might be since workers in littler organizations are frequently increasingly "adaptable" and play out the errands doled out to various positions, and in this manner their misfortune is progressively serious for the organization. Ahmed and Shafiq (2014) examined the effect of organizational culture on its performance utilizing Telecom sector as a case study. Questionnaire type of quantitative research approach is used to gather the data. The outcome shows that the magnitudes of the culture influences the different perspective of performance of the organization.

Kurian (2015) studied the impact of culture on innovativeness in India IT firms. He employed descriptive and ANOVA as the estimation technique. The findings show that organizational culture offer significant ways on organization's innovativeness in India IT firms. Palladan, Abdulkadir and Chong (2016) investigated leadership strategic, organization innovativeness, IT capability on effective implementation in Nigeria tertiary institutions using descriptive and PLS structural equation model. The findings of this revealed that positive relationship exist between organization effectiveness and strategy implementation.

Author & Date	Country	Title	Method
Martins and	South Africa	Organizational culture stimulates creativity	Descriptive Survey
Terblanche (2003)		and innovation in South Africa.	Design
Deshpande and Farley	Different	studied the connection between	Content Analysis
(2004)	Countries	organizational culture, market orientation,	
		innovativeness, and firms' performance.	
Hartmann (2006)	Netherland	investigated connection between	Qualitative analysis
		organizational culture and innovative	was used in the
		motivating behaviour in Netherland	study.
		construction firms.	
Acar and Acar (2012)	Turkey	Organizational culture and innovativeness	Multivariate Analysis
		on business performance in the industry of	
		healthcare in Turkey.	
Emeka and Philemon	Nigeria	Effects of organizational culture on	Chi-square method.
(2012)		employee performance and organizational	
		productivity in Nigeria.	
Tajudin, Musa and	Malaysia	Organizational culture, market orientation	Content Analysis
Musa (2012)		and innovativeness in Malaysian SMEs.	

**56** 

Author & Date	Country	Title	Method
Riivari and Lamsa	Finland	Ethical culture of organization and	Descriptive analysis,
(2012)		organizational innovativeness in private	correlation and
		and public sectors of Finnish organization.	multivariate
			analysis.
Devaraja (2012)	India	wrote on organization culture, its	ANOVA and Chi-
		implication on the firm in India.	square statistics.
Alnasseri et al. (2013)	Middle	studied the connection between	Explanatory method
	Eastern	organizational culture, leadership style and	
		effectiveness in middle Eastern.	
Messner (2013)	India	Organizational culture and its impact on	Descriptive and
		employee commitment of information	inferential with
		technology services industry in India.	regression analysis.
Szczepańska-	Poland	Role of organizational culture for innovation	Quantitative analysis
Woszozyna (2014)		in Polish companies of Silesia province.	and frequency
			percentage
Ahmed et al. (2014)	Bahawalpur	Organizational culture on its performance	Questionnaire form
		using Telecom sector as a case study.	of quantitative
			research approach
Kurian (2015)	India	Impact of culture on innovativeness in India	Descriptive and
		IT firms.	ANOVA as the
			estimation
			techniques.
Palladan, Abdulkadir	Nigeria	Leadership strategic, organization	Descriptive and PLS
and Chong (2016)		innovativeness, IT capability on effective.	structural equation
			model (SEM)

Table 1: Review Summary Source: Writer's Compilation (2019)

#### 3. Method

Primary data was employed with the use of descriptive and inferential research design. The descriptive research describes the data and characteristics about what is being studied while inferential statistics is used to make decisions of the likelihood that a watched contrast between gatherings is a reliable one or one that may have occurred by chance in this investigation. In this study, the total population was150 (one hundred fifty) employees which will be randomly selected in Djibouti for analytical purpose. However, questionnaires were conveniently distributed to the staff of the selected firms in Djibouti. Out of 150 questionnaires, 144 were valid and used for the analysis.

# 3.1. Model Specification

This study shall employ a functional model to achieve the stated objectives. The model is presented as:

FP = f(INN, OGC, U) -----1

Where

FP = Firms' Performance

INN = Innovativeness

OGC = Organization Culture

U = Other

The mathematical form of the model is presented as

 $FP = \lambda 0 + \lambda_1 INN + \lambda_2 OGC -----2$ 

The econometric form is presented below

 $FP = \lambda 0 + \lambda_1 INN + \lambda_2 OGC + \varepsilon_t$ 

Where

 $\lambda_0$  is the constant

 $\lambda_1 - \lambda_2$  are the shift parameters

## 4. Result Discussion

## 4.1. Reliability Analysis

Cronbach's Alpha	No of Items	
.925	18	

Table 2: Reliability Result Source: Writer's Computation (2019)

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The reliability statistic presented in the table above through Cronbach's alpha test reveals the value of 0.925 with 18 items, implying that the items as stated in the questionnaire have 92.5 percent variation to explain the objective of the study. It also implies that the study survey method is reliable in achieving its purpose.

#### 4.2. Factor Analysis

Component	Initial Eigenvalues		Extraction Sums of Squared Loadings			
	Total	% of	Cumulative	Total	% of	Cumulative
		Variance	%		Variance	%
1	8.127	45.148	45.148	8.127	45.148	45.148
2	1.294	7.191	52.339	1.294	7.191	52.339
3	1.101	6.116	58.455	1.101	6.116	58.455
4	.948	5.267	63.723			
5	.878	4.875	68.598			
6	.783	4.349	72.947			
7	.622	3.455	76.402			
8	.589	3.274	79.676			
9	.560	3.114	82.789			
10	.479	2.660	85.449			
11	.448	2.487	87.936			
12	.429	2.384	90.320			
13	.400	2.221	92.541			
14	.315	1.750	94.291			
15	.313	1.737	96.028			
16	.263	1.460	97.488			
17	.242	1.346	98.833			
18	.210	1.167	100.000		,	

Table 3: Total Variance Explained

Extraction Method: Principal Component Analysis Source: Writer's Computation (2019)

The analysis of the variance explained using extraction method of principal component analysis shows that at component 1, the variable has about 45.148, at component 2, it has about 52.339, while at component 3, there is a variance value of 58.455 which means that at component 3, the items have above average of 58%.

# 4.3. Regression Analysis

	Model	Sum of Squares	df	Mean Square	F	Sig.
1	Regression	93.276	3	31.092	41.307	.000b
	Residual	106.131	141	.753		
	Total	199.407	144			

Table 4: ANOVA

a. Dependent-Variable: Firm Performance

b. Predictors: Constant, Adhocracy in organizational, Organizational Culture, Innovation Source: Writer's Computation (2019)

The ANOVA result presented in table 4 shows the residual and F-statistic values. The results show the residual value of 106.131 and the F-value of 41.307 with the significance value of 0.000. This indicates that the independent variables can jointly influence the dependent variable.

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		В	Std. Error	Beta		
1	(Constant)	.012	.220		.054	.957
	Organizational Culture	.303	.068	.296	4.434	.000
	Innovation	.337	.072	.329	4.709	.000
	Adhocracy in organizational	.355	.076	.304	4.642	.000

Table 5: Coefficients

a. Dependent Variable: Firm Performance Source: Writer's Computation (2019)

The above table shows the coefficients of the regression analysis and it was showed that the constant coefficient value is 0.12 and its significance value is 0.957, indicating that, at constant, there is a positive but insignificant influence of the mediating proxies on the dependent proxy. The coefficient value of organizational culture is 0.303 and its significance value is 0.000, implying that organizational culture exhibited a positive and significance influence on firm performance. The coefficient value of innovation as one of the proxies used in this study is 0.337 with the significant value 0.000, indicating that innovation portray a positive impact and its significant on firm performance, that is, a unit increase in innovation will increase the firm performance of the organization. More so, the coefficient value of adhocracy in organization is 0.355 and its significance value is 0.000, showing that adhocracy in organization exhibits a positive and significance impact on firm performance.

#### 4.4. Correlation Analysis

		Firm Performance	Adhocracy in organizational	Innovation	Organizational Culture
Firm	Pearson Correlation	1	.474**	.549**	.483**
Performance	Sig. (2-tailed)		.000	.000	.000
	N	145	145	145	145
Adhocracy in	Pearson Correlation	.474**	1	.343**	.191*
organizational	Sig. (2-tailed)	.000		.000	.021
	N	145	145	145	145
Innovation	Pearson Correlation	.549**	.343**	1	.389**
	Sig. (2-tailed)	.000	.000		.000
	N	145	145	145	145
Organizational	Pearson Correlation	.483**	.191*	.389**	1
Culture	Sig. (2-tailed)	.000	.021	.000	
	N	145	145	145	145

Table 6: Correlations Source: Writer's Computation (2019)

Table 6 presented the correlation result of the variables of interest and the result reveals that firm performance and adhocracy in organization has the Pearson correlation value of 0.474 and significant values of 0.000 which means that there exists a positive association-ship between firm performance and adhocracy in organization. The result of firm performance and innovation shows the Pearson correlation value of 0.549 and its significance value is 0.000 which indicates that firm performance and innovation of the selected companies have a positive correlation between each other. Furthermore, the Pearson correlation value of firm performance and organizational culture is 0.483 with significance value of 0.000, implying that there exhibits a positive association-ship between the two variables during the study survey.

# 5. Conclusion and Recommendations

The study examined how organizational culture affect innovativeness of firm in Djibouti where several concepts had been addressed including the literature review. Based on the method used, the findings of the study concluded that

- Organizational culture is regarded as the major driver of performance and the culture of the organization motivates employees to be innovative at all time.
- Innovativeness promotes organizational culture and gives hedge among its competitors and most firms generate new ideas internally rather than external means and agreed that management always motivate the employees to create new ideas and to make decision on organizational culture.
- The adhocracy in organizational culture encourages employees to contribute and introduce new idea in the organization and organizational culture that centers on rigidity, control and predictability affects innovativeness.
- In line with the findings, the following policy recommendations were formulated as:
- The firms should encourage organizational culture as part of their objectives and this could improve the operating performance of the firm and they should culture be created in a way that the employees could easily understand.
- The management should implement culture that will be less centers on rigidity, control and predictability.
- Employees adaptively to organizational culture should be encouraged to stimulate operational performance and motivational incentives should be encouraged for the creation of new ideas in the organization.

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